

The holiday season is a good time to reflect on the events of the previous year and be thankful for your accomplishments. At Postle we are grateful for the customers that we serve. The oil & gas drilling industry will never be easy, but the people that we have an opportunity to work with make the journey much more enjoyable.

As an additional service to our customers and friend, we have decided to help you with your 2020 New Year's Wish List. Enjoy the holiday season and all of us at the Postle family wish you and your family a safe and healthy 2020.

The Postle Industries New Year's Wish List

Non-Cracking

Cracking shouldn't be allowed. Cracking on initial application and reapplication of any hardbanding wire over itself should not be accepted.

Reapplication

A hardbanding product should not be required to be ground flush with the tool joint in order to be reapplied. The compatibility of a hardbanding product to apply over itself should never be an issue.

Versatility

Versatile hardbanding wires also should have the ability to be [reapplied over competitive](#) products.

Eccentric Wear Solution

Eccentric wear on tool joints is a common occurrence in drilling. A hardbanding product should have the ability to be applied with a specific procedure to address eccentric wear. The remaining hardbanding on a tool joint should not require to be removed to create a concentric hardband shape. This is unnecessary work.

Fearnley Proctor NS-1™ Approval

A hardbanding product should have NS-1™ approval. The NS-1 approval process is the most widely accepted standard for hardbanding in the world. It is a validation and certification system that is of high importance for qualifying hardbanding products and their application.

Preservation of Internally Coated Pipe

Hardbanding products should have the opportunity to be welded so that it doesn't affect the internal plastic coating of tubulars if IPC is present. A patented process such as CoolBanding® is a great tool that provides applicators and pipe owners the versatility to address these certain situations.

Tungsten Carbide Integration Capabilities

Hardbanding products should have the ability to be used for applications where tungsten carbide is required to be dropped into the weld. The matrix of a quality hardbanding alloy should be able to accommodate tungsten carbide dropped into it without compromising the integrity of the final weld.

Happy New Year!
We wish you all
a healthy and prosperous
2020.

