

## To Our Friends,

A lot has changed in the world since our last Hardbanding Solutions Bulletin. The coronavirus (COVID-19) has been classified by the World Health Organization as a global pandemic and oil prices have been in a predominantly downward spiral. The resilience of us all is being tested in our personal and professional lives.

We will do all that we can to support the Oil and Gas Drilling community throughout the world. We will utilize this bulletin to update you on the measures that we have taken to be sure that we are available and ready when you need us.

### Our Factory and Distribution Facilities:

Many parts of the globe and numerous states within the United States have issued stay-at home orders for all workers of non-essential businesses. Postle is classified as an Essential Business and therefore our production facility and our shipping departments remain in operation. We have ramped up the production of our hardbanding products and have shipped many pallets throughout the United States and the world so that our customers will have supply. One of the reasons that we are classified as an essential business is due to our support of the oil & gas industry and for that we are grateful. Many businesses have closed their doors to visitors and practicing social distancing. Postle is also taking the same measures at our production facility to keep our employees as safe as possible.

### Our Sales and Support Personnel:

For those of you that see us frequently, we might not be present in person, but we can be supportive in many other ways. Our sales engineers and support staff stand at the ready via phone, e-mail, text messaging, Skype, WhatsApp, etc. to assist you. We have a dedicated staff of professionals that want to be of assistance.

### Our Products:

We are working tirelessly to ensure that our raw material supplies are reliable and uninterrupted. Again, we are taking steps to make sure that our work environments are healthy for our employees and our production lines are operating. We will take any step possible to ensure that you have access to our products when needed. Duraband® NC is a great product - especially in difficult economic times. It can be re-applied limitless times without requiring removal; it can be easily applied over most competitive wires and it has excellent wear characteristics which increases the time between re-applications.

**At Postle Industries we wish you and your families good health  
because that is what is most important.**